



Peresoft

1983-2008



We Celebrate 25 years

How time flies! Peresoft has been developing Software for ACCPAC's suite of accounting software for 25 years. This development cycle transformed a customized solution to one of the most widely used 3rd party Sage Accpac ERP products in the world today.

To mark this occasion Peresoft compiled this magazine to outline 25 years of Cashbook development for ACCPAC and to pay tribute to the dedicated staff who have contributed to making this possible.

We have been fortunate enough to create an environment conducive to nurturing and retaining talent resulting in an excellent working environment reflected by the fact that most of the PereSoft staff have been working with me for over 20 years!

The support we have received from the Sage Accpac ERP Solution Provider Channel who have marketed, sold, implemented and supported our software for the past 25 years and which continues unwavering remains a true inspiration to us at Peresoft. We salute you for your continued support and your valuable contribution to our successes during the past 25 years.

We would also like to express our sincere appreciation to Sage ACCPAC who through their 3rd Party development partner program provided us with a solid technology platform on which Peresoft products could be developed as well as a market place to utilize for the promotion and sales of our products.

I invite you to join us for a stroll down memory lane as we take you on the Peresoft and Cashbook journey spanning a quarter of a century.

BOBBY PEREL

MD, PereSoft Software



Only a Dream

I had a dream that I could write a program that would be used by people to help them sort out something on their computer.

WORDS BOBBY PEREL

This train of thought started in 1981 when I purchased my first personal computer called Northstar. Equipped with two 5.25 floppy drives I intended to write software that would change the world. What exactly this software was going to do I was still unsure of, but it had become my mission.

I was fortunate enough to receive two programs with the Northstar, Northword and EasyFiler II, and was impressed by the functionality of these programs. EasyFiler was an incredibly powerful database program at the time and I started by developing a program to maintain and manage mailing lists for the SA Cricketer based in Cape Town. Around the same time myself and two friends established a company called Tri Ocean Trading. The company sold sun glasses and in the process of running the company I was required to do the invoicing. I contacted the company from which I purchased the Northstar and they supplied me with ACCPAC General Ledger, Accounts Receivable and Accounts Payable.

It was the first time I had heard of ACCPAC and I was excited by the way the programs operated.

The interface was simple yet slick while the programs were small and unwieldy. It was then that I decided to develop (whatever I was going to develop) in the same language as ACCPAC. My first step was to ascertain what language the ACCPAC products were developed in. At the time no one understood the language or knew where it came from. I went searching and manage to find out that the language was called ADS. During a visit to one of the first computer shops in Cape Town, I noticed the ACCPAC Development Guide amongst other manuals and files strewn on the office floor. After some skillful negotiations we settled on a price of R 2,000.00 and I purchased ADS from them. With the Software under my arm I rushed home to load the software and started working on writing programs.

After a couple of weeks I contacted my supplier in Johannesburg and enquired whether anyone needed a program developed. He put me in touch with a furniture company based in Booyssens, Johannesburg who required a Post Dated cheques system. I developed a program to run on the Northstar Horizon with an interface to ACCPAC General Ledger and Accounts Receivable. The company used the program for over 10 years.

My next project was a bit more complicated and I had to resort to buying a book called Fixed Assets made Simple from the local book store. Consulting the book and being more familiar with the programming language I managed to produce a Fixed Assets program in six weeks. A Capex system followed soon after and I was feeling optimistic as things were looking up.

My most challenging project at the time was commissioned by the Botswana Power Corporation. The capacity of the system way exceeded the limitations of the software and I had to figure out how to increase record sizes and record numbers by storing data in multiple files. Although ACCPAC was powerful software it was not developed to handle the volumes required by BPC. The system was completed in 6 months and was used for over 10 years.

TravPac was another Peresoft product developed in the DOS environment with which we had great success in the local market. Developed for American Express Travel, it was an instant success and was sold to over 200 Travel Agents around the country.

Cashbook had to be re-written a few times for the Windows environment, unlike DOS which did not change. Cashbook DOS was consistent in its operation for years but Windows proved to be a different story. A DOS program that consisted of a 100 lines of code went to 1,000 lines of code in the Windows environment. In addition the DOS product did not depend on any external products whereas Windows depended on a separate printing program, database system and three different software development programs.

Cashbook today has been sold to over 5,500 sites world wide and is used by over 22,000 users. Companies from huge corporations to the scout hall down the road depend on Cashbook on a daily basis. Peresoft has developed over 10 versions and 20 upgrades and the number of features have grown from 10 to hundreds.

Who would have ever thought that such a far reaching dream would evolve into such a large reality!



Karita Case

Karita joined Peresoft in 1985 as a programmer. Being one of our first employees Karita has acquired vast experience through the many versions of Peresoft products. Although she immigrated to Australia a few years ago, Karita remains an invaluable member of our development team.



Michael Mills

Michael joined Peresoft Cape in 1989 in sales and support. As our manager of Support he has gained much respect internationally for his ability to deliver professional and dependable support through dedicated attention and a hands on approach.



Wayne Roach

Wayne joined Peresoft in 1996 as a programmer. His strive for perfection and clean code has been critical in the successful release of Peresoft's latest versions of Cashbook. After ten years of dedication he has excelled in his capacity to master new technology.



Edith Segoe

Edith joined Peresoft in 1986 as an assistant book keeper. Edith now holds the position of Senior Accounts Manager and is tireless in her pursuit of perfection. She continuously strives to increase her product knowledge and her enthusiasm is an example to all.

Our Staff

Having staff who are dedicated and believe in your product is priceless.

WORDS MARY-ANNE PEREL



The amazing view from Peresofts offices



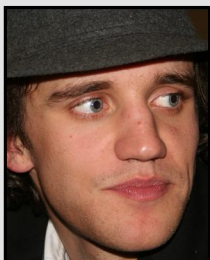
Merty Marrman

Merty joined Peresoft in 1999 as a secretary. Always eager to learn more, her knowledge of PereSoft products is continuously growing. She is now our Queen of SupportPlus



Emma Majapelo

Emma joined Peresoft in 1986 as an office assistant, she soon graduated to a filing clerk and spent many years packing our products for shipping to countries around the world. Emma worked her way up to become the wonderful warm hearted receptionist that she is today.



David Perel

David joined Peresoft in 2004. Having dabbled in web design while still at school he decided to use his expertise to improve the Peresoft web presence. Currently David and his brother Marc run Obox, a PereSoft subsidiary specializing in complex web design elements.



Marc Perel

Marc joined Peresoft in 2005. Marc has always been intrigued by the power of developing programs. Having watched his father develop software, it was a natural progression to team up with David.

Cashbook

Join us on a short chronological account of the Cashbook journey from then to now.

WORDS MIKE MILLS

Cashbook has come a long way since the first release in 1984 and as Cashbook and ACCPAC's fortunes are inextricably linked we invite you to join us on a stroll down the Cashbook and Accpac memory lane.

1979 – Basic Software Group releases ACCPAC GL on the Northstar computer which also comes with Easy Filer and North Word.

1981 – IBM releases the PC.

1982 – Bobby Perel buys a Northstar from Anthony Gerada with the intention of writing a program that might be useful in the market place. During a visit to his computer suppliers offices he notices the ACCPAC Development Guide amongst other manuals and files strewn on the office floor. With writing a program on the Northstar in mind he is eager to get his hands on it and, after settling on a price of R 2,000.00, he purchases it from the company.



After looking at ACCPAC and being impressed that they were able to fit 40 programs on a disk (a major achievement at the time) he contacts Anthony Gerada. He informs Anthony that he has purchased the ACCPAC Development Guide and acquired the knowledge to write a program and enquires whether anyone needs a program written. This leads to Bobby securing his first project to write a post dated cheque system and shortly there after a Fixed Assets program for Frankie Pile.

1983 – Bobby invests in a IBM PC which ACCPAC was now running on. He receives a phone call from Sun International enquiring as to whether he would be interested in writing a Cashbook module for them. During the development phases of this Cashbook program a few challenges like the debits and credits updating the General Ledger the wrong way around and resulting in GL amounts doubling up were overcome.

1984 - Bobby phones David Schum to ascertain what is required to turn the Cashbook program into a product that can be taken to market. David suggests that he adds an interface to ACCPAC Accounts Receivable, Accounts Payable and Payroll. Taking this suggestion to heart the first Cashbook for ACCPAC product comes to market.

1985 – Cashbook for ACCPAC version 3.0 is introduced at the first IUS Conference.

1987 – Cashbook for ACCPAC version 4.0.

1988 - Cashbook for ACCPAC Plus version 5.0.

1990 – Cashbook for ACCPAC Plus version 6.0.

1993 – Cashbook for ACCPAC Plus version 6.1.

1994 – Cashbook for ACCPAC Plus version 6.2A and the first version of Cashbook for Windows for Simply Accounting.

1995 – The first Cashbook for Windows for ACCPAC 2000 version 1.

1996 – Cashbook for Windows for ACCPAC 2000 version 2.

1997 – Cashbook for Windows for ACCPAC 2000 version 3 is released with an external Btrieve interface and using MS Access as a database format and Crystal Reports as a report writer.

2000 – Cashbook for ACCPAC Advantage Series version 4.1A. The first Cashbook for Windows version in 32 bit, written in Visual Basic and using the Accpac XAPI technology to interface to ACCPAC Advantage Series. Database formats available include MS Access and MS SQL.

2001 – Cashbook for ACCPAC Advantage Series version 4.2A.

2002 – Cashbook for ACCPAC Advantage series version 5.0A. The cutting edge Microsoft technology (DCOM, MDAC and Active X) used by PereSoft in the development of Cashbook is now also deployed by ACCPAC International in ACCPAC Advantage Series version 5.0A and as a result the architecture of Cashbook and ACCPAC are much closer to each other. Version 5.0A is the first Cashbook version which can be run from the ACCPAC Advantage Series desktop.

2003 – Cashbook for ACCPAC Advantage Series version 5.2A is released and is the first Cashbook version with an interface to ACCPAC Advantage Series Project and Job Costing and DB2 as a database choice.

2004 – Cashbook for Sage Accpac ERP version 5.3A.

2006 - PereSoft announces the release of Cashbook 5.4A the first version developed in the Sage Accpac ERP SDK. Cashbook and ACCPAC co-habit in the same database and Cashbook supports all Sage Accpac ERP Database Formats– Pervasive SQL, MS SQL, DB2 and Oracle.



Peresoft

ACCPAC International

International Access Developer of the Year 1988/89

International Access Developer of the Year 1990/91

International Access Developer of the Year 1994/95

ACCPAC Solution Provider of the Year 2000

Microchannel Australia

Access Product of the Year 1992

Best Selling Access Product 1990 to 1995 (Hall of Fame)

Developer of the Year 1998

Highest Third Party Product Sales in Australia 2000

ACCPAC Africa

Highest South African Sales Third Party Products 1997

Highest South African Sales Third Party Products 1998

Highest South African Sales Third Party Products 1999

Highest South African Sales Third Party Products 2000

Highest South African Sales Third Party Products 2001

Highest South African Sales Third Party Products 2002

Highest South African Sales Third Party Products 2003

Highest South African Sales Third Party Products 2004

Highest South African Sales Third Party Products 2005

Highest South African Sales Third Party Products 2006

ACCPAC Third Party Best Support Individual 2008

Local Development Partner of the Year 2008

...and counting

